



YOUR SYSTEM PARTNER



NORM



SOLAR



SPEZIAL



MARITIM

**WASI SYSTEM COMPONENTS
SECURITY & EFFICIENCY**

50 YEARS

**EXCELLENCE IN STAINLESS STEEL
EXCELLENCE IN STAINLESS STEEL**

WASI SYSTEM COMPONENTS FOR RELIABLE AND EFFICIENT PROCUREMENT OF STAINLESS STEEL FASTENERS



THE QUALITY OF A BOND IS REFLECTED IN ITS DURABILITY WASI IS THE SPECIALIST FOR STAINLESS FASTENERS SINCE 1961

When Emil Wagener and Werner Simon established WASI in 1961, they wrote the first chapter of a success story made in Wuppertal. The first product range with stainless steel fasteners, known as WASI A2 and WASI A4, has grown into a product range of more than 26,000 articles today. Even more products are listed and can be delivered quickly. We constantly optimise and expand our supply of stainless fasteners for new areas of application as well as for existing products. The product range is divided into WASI NORM, WASI SOLAR, WASI SPEZIAL and WASI MARITIM. As system partner for stainless steel fasteners operating on a global scale WASI supplies more than 6,000 customers in 60

countries with fasteners made of stainless steel A1 to A5 in all property classes, various special materials as well as with aluminium profiles. WASI is orientating its delivery of stainless fasteners more and more to processes of industry and retail market in order to simplify procurement management for each customer. These processes include IT connections in order to simplify order processing as well as smaller amounts of stock through ideal availability of products and third-party deliveries to WASI customers. Furthermore, they include individual services as tailor-made solutions, order picking, packaging and labelling.

WASI LOGISTICS CONCEPT

WASI has changed from a company with a long tradition to a sustainable innovative company: The perhaps most distinct and also most apparent sign of this change is the logistics concept with two locations in Wuppertal and with the new customer-specific logistics. In the distribution centre in Wuppertal Ronsdorf there are a fully automatic high-bay storage and two picking warehouses.

Stock receipt is organised at the location in Wuppertal Heckinghausen. Quality inspections and the preparation of goods for the distribution centre also take place here. This provides efficient order picking from small parcels to sorted and consolidated pal-

lets as well as varietal pallets or containers. This concept forms the basis for flexibility and reliable, individual delivery.

The fully automatic shuttle system adds a highly dynamic picking and dispatch system to the distribution centre. This reduces the processing times and achieves a high level of flexibility.

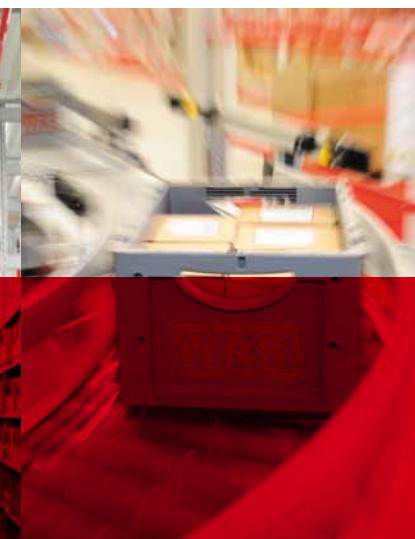
In short: With WASI as a system partner you organise your procurement management more efficient, flexible and economical.



Location Emil-Wagener-Straße



Location WASI-Straße



WASI QUALITY COMMITMENT

The entire business process is integrated into a continuously expanding quality management system, according to the quality management system DIN EN ISO 9001.

Priority is given to the high-grade and impeccable quality of all our products. In order to guarantee these quality standards detailed material-specific tests are conducted on all products and for the different steel grades in our in-house chemical-metallurgical laboratory. In addition, WASI subjects itself to the opinions of external specialists. Furthermore, customer impetus and the cooperative partnership with certified suppliers form the basis for the continuous optimisation of the WASI product quality.

THE WASI PURCHASING EXPERTISE

WASI stands for 50 years of innovation, customer satisfaction and highest product quality.

The enormous amount of global purchasing expertise of WASI forms the basis for that and ensures also price reliability as well as availability of fasteners.

WASI RANGE OF SERVICES

The range of requirements come down to customer-specific packaging, individual packing units, deliveries in the name of the customer, customer-specific bar codes on shipping orders, individual supply systems and automatic data transmission. WASI has responded to these requirements with its logistics concept.

Additionally WASI uses the entire IT scope of performance for efficient and customer-specific logistics, including product data base, online product search, online shop and order processing, electronic product catalogue, BMEcat, CSV, eCI@ss etc., interfaces an data exchange through standardised interfaces.

WASI COMPETENCE TEAM

Every single employee contributes his part to the satisfaction of our customers. The focus is on team spirit, internationality, down-to-earthness and humanity. This can be seen in the engagement for apprenticeship trainings and temporary workers, employees in leading positions or in part-time models. Not least in the successful mixture of young and experienced employees.

WASI customers are supported by individual contact persons. They are on hand for all product divisions, services, issues and technical questions. We are available at all times.

SAFETY



EXCELLENCE



GLOBAL SYSTEM PARTNER FOR STAINLESS FASTENERS

PURCHASE

- a worldwide supplier network
- large purchasing volumes
- global market and stock exchange
- oriented purchasing strategy and long-time experience



- + flexibility concerning delivery periods, amounts and prices
- + convenient prices with minor fluctuations

QUALITY

- process-orientated management system
- in-house chemical-metallurgical laboratory
- quality agreements



- + steady improvement of business processes
- + issue of test certificates
- + quality inspections on customers demand

PRODUCT RANGE

- wide and broad range of products
- production of specific components or customer-specific parts made to drawings
- security of supply
- ideal stock levels though long-time experiences
- even products in limited demand and with unusual measurements are available day by day



- + flexibility finding solutions for fasteners
- + reduction of capital commitment by means of smaller amounts of stock

SERVICE

- native speaker
- customized contact possibilities
- technical contact person



IT SOLUTIONS

- support of the procurement process through diverse IT solutions (product database, online shop, electronic product catalogue, interfaces and data exchange)



LOGISTICS

- individual packing units, customer-specific packaging, labelling ...
- order picking by request
- delivery dates and address by customers' request



- + ideal understanding
- + customized communication
- + light dialog structures for quick and unbureaucratic customer service
- + outsourcing of knowhow for c-parts and customized fasteners

- + reduction of process costs from ordering to delivery (online information about stocks and prices to shipment tracking)
- + reduction of mistakes as well as acceleration of ordering processes

- + optimal preparation of orders for ideal goods receipt and use
- + reduction of stock through third-party deliveries and concentration on core business



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